



# BIRD MECHANICAL LTD.

1201 Nicholson Road, Newmarket, Ontario L3Y 9C3

September 18, 2015

## Letter of Reference - Crystal Clear Telecom Savings

To Whom It May Concern,

Debra Glass of CRYSTAL CLEAR Telecom Savings was referred to me by an associate who highly recommended I contact Debra to review our wireless expenses. My confidence was sound that we were receiving fair plans and pricings with our current vendor. However, with the no risk offer provided by Debra, I utilized her services.

We were amazed with the savings opportunities and choices presented to us to stay with our existing provider or to move to a major competitor. Debra was able to significantly reduce our monthly invoice and secure new devices well below the advertised prices. She assisted in the implementation and provides detailed ongoing support and monitoring. In addition to the monthly cost savings Debra's diligent monitoring recently detected a couple of IT issues which she promptly reported to me. This alone saved us a great deal of time, expense and security concerns.

My confidence and trust in the expertise of Debra and CRYSTAL CLEAR on managing our telecom expense couldn't be stronger. I would highly recommend Debra to any business without any hesitation as she is truly a great asset to have on your team.

Sincerely,

Brandon C. Bird  
Vice President  
Bird Mechanical Ltd.